

NORTH AMERICA

LATAM

EMEA

ON-SITE & OFFSITE
DELIVERY TEAM

Solution Incorporating Multiple Services:

1. **VSP Services** to manage Motorola's contract recruiters in LATAM
2. Ongoing, long-term **RPO Services** in North America in support of recurring hiring needs related to **Engineering, Sales and IT roles**
3. On-demand, **Project Sourcing** support that is highly scalable to meet new business requirements and surge hiring needs for EMEA, NA & LATAM
4. **Global Coverage** incorporating support for NA (RPO Services), LATAM (VSP Services and EMEA (Project Sourcing)
5. Different business divisions leveraging both **Partial Cycle & Full Cycle Support**

- PHASE 1: ELIMINATED EMEA AGENCY USE
- PHASE 1: DECREASED SPEND: 50%
- PHASE 2: NORTH AMERICA
- PHASE 3: LATAM

- PARTNER FOR 6 YEARS
- AVERAGE SUBMITTALS PER REQUISITION: 5
- INTERVIEW TO HIRE RATIO: 3.3 TO 1
- TIME TO FILL: REDUCED FROM 180 DAYS TO 40 DAYS IN EMEA



MOTOROLA