

MANUFACTURING

RURAL HIRING

SUBURBAN HIRING

NON-EXEMPT & EXEMPT HIRING

Challenges & Overview

- Hard to fill roles
- Limited candidate inventories
- Extensive agency hiring
- Limited employment brand reach
- Business call for improved speed & quality
- Hesitancy to add HR staff for increased demand
- Business demands require scalability
- High recruitment costs

Pierpoint Solution

- On-site resources to provide visibility
- Redesigned sourcing strategy with increased direct sourcing
- Utilization of social media to improve brand
- Improved candidate quality and hiring manager satisfaction
- Variable cost structure commensurate to business needs
- Rapid scalability

- PARTNER FOR 3 YEARS
- FULL CYCLE RPO
- 200 HIRES PER YEAR
- REDUCED COSTS BY 60%

- AVERAGE SUBMITTALS PER REQUISITION: 3 – 4
- SUBMITTAL TO INTERVIEW RATIO: 85%
- HIRING MANAGER SATISFACTION: 90%
- REDUCED TIME-TO-FILL BY 22 DAYS

